#### CONTRACT #14 RFS # 317.05-047

# Department of Finance & Administration/Division of Accounts

VENDOR: Key Merchant Services



#### STATE OF TENNESSEE DEPARTMENT OF FINANCE AND ADMINISTRATION DIVISION OF ACCOUNTS 21ST FLOOR, WILLIAM R. SNODGRASS TENNESSEE TOWER

312 - 8TH AVENUE, NORTH NASHVILLE, TENNESSEE 37243-0293

DAVE GOETZ COMMISSIONER

To:

Jim White, Director

Fiscal Review Committee G-19 War Memorial Building

From:

Chief of Accounts

RECEIVED

JUN 2 2 2005 FISCAL REVIEW

Subject:

Non-Competitive Contract Amendment

Date:

June 17, 2005

The Division of Accounts establishes and manages a statewide contract for merchant services used to provide MasterCard and Visa credit card acceptance services to agencies. Our current contract with Key Merchant Services, LLC (KMS) expires July 9, 2005. The contract began on July 10, 2000 and was a three-year contract with two one-year extensions. The State began exploring a new procurement in 2002. We started the procurement process with a Request for Information (RFI) to determine how the marketplace had changed since our last procurement.

On May 25, 2005, the Department of Finance and Administration awarded a new contract for merchant services to Link2Gov Corporation. In planning conversion and statewide rollout, it has become apparent that there are technical issues that will prevent a full transition to the new contractor by the time the KMS contract expires on July 9, 2005. We are therefore requesting a 60-day extension to the current KMS contract to ensure continuity of services for those components that cannot be transitioned over to the new contractor by July 9, 2005.

The current contract is a result of six procurement and negotiation efforts. The initial procurement required proposals by 10/20/2003. The first procurement effort failed due to some proposers not answering basic RFP requirements and our receiving multiple proposals from the same vendor. The second procurement effort failed as none of the proposals responded to all requirements. A third attempt at a competitive negotiation failed when responders failed to meet state requirements. Each time we reviewed our RFP requirements and made adjustments for marketplace issues.

A fourth procurement required proposals by 1/7/05. We held a pre-bid conference that was well attended. We received five proposals. All but one proposer failed to meet the RFP requirements. The remaining proposer passed the mandatory and technical requirements, but failed to complete the cost proposal as required. Its cost proposal varied from the format on one small category, Diner's Club credit card acceptance.

We then requested to enter into a non-competitive negotiation with this remaining proposer. Our intention was to begin the conversion/transition in March 2005, before the state park peak season. That procurement failed when the proposer insisted on two separate contracts for each corporate business partner.

The current contract was based on a procurement invitation released on May 9, 2005. There was a pre-bid conference by telephone on May 12, 2005 and the announcement of award was made May 25, 2005. Due to the short time frame the contract was signed as quickly as permissible and immediate discussions began with the new contractor. In the course of those discussions it became clear that the communication links between the new contractor and the Hospitality Management System with the Department of Environment and Conservation were incompatible.

It is estimated that the required communication links cannot be established until August, at the earliest. The Hospitality Management System serves the lodging facilities at the largest and busiest state parks, so it is important for the State to have continuity of credit card processing services throughout the peak summer season. Because it could not be anticipated that conversion would present these problems until we had discussions with the new contractor, it was not possible to present this request for contract extension sixty-days prior to the termination of the KMS contract.

Meanwhile other merchant services not affected by this communication problem are now being transitioned to the new contractor.

#### REQUEST: NON-COMPETITIVE AMENDMENT

APPROVED		
	w.	
Commissione	of Finance & Administration	
Date:		

Each of the request item	is below indicates specific inform	nation that <u>m</u>	nust be individually detailed or addressed <u>as required.</u> DIS:INCOMPLETE, NON-RESPONSIVE, OR DOES NOT
	CH OF THE REQUIREMENTS IN		
<b>RFS</b> # 31705-04	17	· ·	
STATE AGENCY NAME:	Finance and Administration		
SERVICE CAPTION:	Statewide Credit Card & Debi Acceptance & Settlement	t Card Proce	essing; Visa/Mastercard Acceptance & Settlement; Debit Card
CONTRACT#	FA0114126-00		PROPOSED AMENDMENT # 4
CONTRACTOR:	Key Merchant Services	:	
CONTRACT START DATE		7/10/2000	
CURRENT, LATEST POSSI (including ALL options to ext		7/9/2005	
CURRENT MAXIMUM LIAB	illi <b>TY</b> :	\$4,500,000.	00
LATEST POSSIBLE END D (including ALL options to ext	ATE <u>WITH</u> PROPOSED AMEN end)	NDMENT:	9/9/2005
TOTAL MAXIMUM COST W (including ALL options to ext	<u>/ITH PROPOSED AMENDMEN</u> end)	NT:	\$4,500,000.00
APPROVAL CRITERIA : (selectione)	use of Non-Competitiv	e Negotiati	on is in the best interest of the state
	only one uniquely qua	lified servi	ce provider able to provide the service
ADDITIONAL REQUIRED R	REQUEST DETAILS BELOW (	(address ea	ch item immediately following the requirement text)
(1) description of the prop	osed additional service and	amendmen	t effects:
This amendment will extend 7/9/05. The extension will extended the statement of the stateme	by two months the State's curr nsure continued processing se	ent credit ar	nd debit card processing contract. This contract now ends current vendor through 9/9/05.
(2) explanation of need to	r the proposed amendment :		

Through a competitive procurement process the Department of Finance & Administration awarded a new merchant services contract to Link2Gov. Upon initial discussion with the Link2Gov staff, it was determined that communications links and protocols between Link2Gov and the hospitality management system with the Department of Environment & Conservation were incompatible. It is estimated that the required direct-frame relay connect cannot be established until August, at the earliest. Because conversion will take longer than anticipated at the time, a contract extension with the current vendor is necessary to assure continuity of services. An Implementation Plan for conversion to the new contractor is attached.
(3) name and address of the proposed contractor's principal owner(s):  (not required if proposed contractor is a state education institution)
Key Merchant Services, LLC, One Concourse Parkway, Suite 300, Atlanta, Georgia 30328
(4) documentation of OIR endorsement of the Non-Competitive procurement request : (required <u>only</u> if the subject service involves information technology)
select one: Documentation Not Applicable to this Request Documentation Attached to this Request
(5) documentation of Department of Personnel endorsement of the Non-Competitive procurement request : (required <u>only</u> if the subject service involves training for state employees)
select one: Documentation Not Applicable to this Request Documentation Attached to this Request
(6) description of procuring agency efforts to identify reasonable, competitive, procurement alternatives rather than to use non-competitive negotiation :
A competitive procrement process was used to establish the new merchant services (Link2Gov) contract. Because of the complexity of the services required, it is not possible to to use a competitive procurement process prior to 7/9/05 to provide continued merchant services.
(7) justification of why the F&A Commissioner should approve a Non-Competitive Amendment :
This request is for a contract extension of two months to a current contract that is due to expire 7/9/05. The communication problems concern the hospitality management system which serves the lodging facilities at the largest state parks during the peak summer season. From a business point of view, it is crucial for the state to have continuity of credit card processing services throughout the peak season. This contract extension will assure such services and provide sufficient time for appropriate communication links to be established with the new vendor, Link2Gov.
AGENCY HEAD REQUEST SIGNATURE:  (must be signed by the ACTUAL procuring agency head as detailed on the Signature Certification on file with OCR — signature by an authorized signatory will be accepted only in documented exigent circumstances)
SIGNATURE DATE 6/16/2005

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		State of Tennessee Implementation	✓ Project initialization	Obtain executed contract	Kick Off - State	Kick Off - Megasys			Create Project Plan	Point of Sale Terminal Conversion	POS Initialization	Determine Virtual Terminal Locations	Confirm that Processor Supports all Terminal Types	Set up merchant ID's	Prepare Merchant applications	Submit merchant apps to back end processor	Receive merchant ID's from back end processor	Set up merchant accounts	Terminal Conversion	Create Download Schedule	Complete Downloads	Install Virtual Terminal Software		Install Virtual Terminal	Create Training Schedule	Location Training - POS	Location Training - Virtual Terminal	Portal/NIC Implementation	API Initialization	Confirm/Resend updated API to client	Give client test MID's	Set up merchant ID's	Prepare Merchant applications	Submit merchant apps to back end processor	Receive merchant ID's from back end processor	Set up merchant accounts	Development

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#### AMENDMENT FOUR TO CONTRACT FA 01-14126-00

#### BETWEEN THE

#### STATE OF TENNESSEE, DEPARTMENT OF FINANCE & ADMINISTRATION AND

#### KEY MERCHANT SERVICES, LLC

This contract, by and between the State of Tennessee, Department of Finance and Administration, and Key Merchant Services, LLC, hereinafter referred to as the Contractor, is hereby amended as follows:

- 1. Delete A. SCOPE OF SERVICES: and insert the following in its place:
  - A. <u>SCOPE OF SERVICES</u>: Effective, July 10, 2005, the Contractor shall perform Sections A.1. through A.14. as necessary to accomplish an orderly transition between this Contract and a new contract with a different vendor.
- 2. Delete Section B.1. Contract Term. in its entirety and insert the following in its place:
  - B.1. <u>Contract Term</u>. This Contract shall be effective for the period commencing on July 10, 2000 and ending on September 9. 2005. The State shall have no obligation for services rendered by the Contractor which are not performed within the specified period.

The other terms and conditions of this Contract not amended hereby shall remain in full force and effect.

IN WITNESS WHEREOF:

KEY MERCHANT SERVICES, LLC:

Muriel Ayer, Vice President, National Sales Director Date

DEPARTMENT OF FINANCE AND ADMINISTRATION:

M. D. Goetz, Jr., Commissioner Date

APPROVED:

DEPARTMENT OF FINANCE AND ADMINISTRATION:

M. D. Goetz, Jr., Commissioner Date

COMPTROLLER OF THE TREASURY:

Date

John G. Morgan, Comptroller

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#### AMENDMENT THREE TO CONTRACT FA 01-14126-00

#### BETWEEN THE

#### STATE OF TENNESSEE, DEPARTMENT OF FINANCE & ADMINISTRATION AND

#### KEY MERCHANT SERVICES, LLC

This contract, by and between the State of Tennessee, Department of Finance and Administration, and Key Merchant Services, LLC, hereinafter referred to as the Contractor, is hereby amended as follows:

- 1. Delete Section B.1. Contract Term in its entirety and insert the following in its place:
  - B.1. Contract Term. This Contract shall be effective for the period commencing July 10, 2000, and ending on July 9, 2005. The State shall have no obligation for services rendered by the Contractor which are not performed within the specific period.
- 2. Delete Section B.2. Term Extension in its entirety.
- 3. Delete Section C.3. Payment Methodology, in its entirety and insert the following in its place:
  - C.3. Payment Methodology. For the period July 10, 2000 through March 31, 2003, the Contractor shall be compensated based on the Service Rates set forth in Attachment B to this Contract, in amounts not to exceed the Contract Maximum liability established in Section C1. The Contractor's compensation shall be contingent upon the satisfactory completion of services as defined in the Scope of Services section of this contract. The Contractor shall submit monthly invoices, in form and substance acceptable to the State with all the necessary supporting documentation, prior to payment.

Effective April 1, 2003 through April 30, 2004, the Contractor shall be compensated based on the Service Rates set forth in Attachment B (Revised Service Rates) to this Contract, in amounts not to exceed the Contract Maximum liability established in Section C1. The Contractor's compensation shall be contingent upon the satisfactory completion of services as defined in the Scope of Services section of this contract. The Contractor shall submit monthly invoices, in form and substance acceptable to the State with all the necessary supporting documentation, prior to payment.

Effective May 1, 2004, the Contractor shall be compensated based on the actual costs paid by the Contractor for the credit card associations' and the debit networks' interchange, dues, assessments and fees and the Service Rates set forth in Attachment B (Revised Service Rates II) to this Contract, in amounts not to exceed the Contract Maximum liability established in Section C1. The Contractor's Service Rates set forth in Attachment B (Revised Service Rates II) shall not exceed the Service Rates contained in Attachment B of the original contract, FA- 01-14126-00. The Contractor's compensation shall be contingent upon the satisfactory completion of services as defined in the Scope of Services section of this contract. The Contractor shall submit monthly invoices, in form and substance acceptable to the State with all the necessary supporting documentation, prior to payment.

4. Add the following after Section E.13.:

E.14. Interchange, Dues, Assessments and Fees. The Contractor shall maintain documentation of the actual costs for the credit card associations' and the debit networks' interchange, dues, assessments and fees paid by the Contractor. The Contractor shall provide such documentation as well as documentation of the credit card associations' and the debit networks' interchange descriptions, rates and fees at the State's request. The Contractor shall maintain such documentation in accordance with Section D.8. Records.

The other terms and conditions of this Contract not amended hereby shall remain in full force and effect.

IN WITNESS WHEREOF:	
KEY MERCHANT SERVICES, LLC:	
Augu (	5/1/04
Muriel Ayer, Vice President, National Sales Director	Date
DEPARTMENT OF FINANCE AND ADMINISTRATION:	
on D. Goet a	6-10-04
M. D. Goetz, Jr., Commissioner	Date Of
APPROVED:	
DEPARTMENT OF FINANCE AND ADMINISTRATION:	6-16-04
M. D. Goetz, Jr., Commissioner	Date
domptroller of the treasury:	
on G. Morgan	6/21/04
John G. Morgan, Comptroller	Date

# Attachment B Revised Service Rates II Effective May 1, 2004

#### Schedule A - Authorization and Processing Fees

Description	Rate Per Item (%)	Cost Per Item (\$)
Visa and MasterCard	0.09000%	0.17000
American Express - POS		0.10000
American Express - Internet		0.10000
Diners - POS		0.10000
Diners - Internet		0.10000
Discover - POS		0.10000
Discover - Internet		0.10000
Debit card - POS		0. 22000
Signature Debit Internet		0.17000

Schedule B - Installation and Set Up

Cost
\$ 75.00
\$ 75.00
Device Type: Verifone Omni 3200
Purchase Price: \$745.00 per device
Lease (36 Month Term): \$19.99 per month
\$0.00
\$0.00

Schedule C - Other Charges Not Included in Schedule A or B

Other charges	Cost	
Chargebacks (per item)		\$ 10.00
Merchant ID Maintenance (per ID, per month)		\$ 2.00
Data access/reporting, (per ID, per month)		\$0.00
Data decessive per ray, per mortaly		
Client software for reporting/reconciliation (one time, per State)		\$ 399.00
Client software - reporting/reconciliation maintenance & Settlement data- retrieval and access (per month, per State)		\$ 9.99
		1.
For replacement of broken equipment there is a Swap Program with fees per occurrence as follows:		
(a)For equipment within one-year warranty period, a \$35.00 fee per occurrence is charged.		\$ 35.00
(b)For equipment outside the one-year warranty period, a \$125.00 fee per occurrence is charged.		\$ 125.00

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RES Number		317.05-006		Contra	ct Numb	er:	FA-0	1-14126	-02
	Departm	nent of Finance	& Adm	Divisio				\ccounts	
State/Agency:	Contract	V. Address of the control of the con		No. of Street, or other Persons and		Sontifactor	leeni fileation		
	Key Merchant Se	nvices IIC		Х	V-		58-235	9974	
	Key Merchant Se	FIVICES, LLC			C-				
			Service Des	caption (					
Contract for c	redit card and elec	ctronic checkin	g services						
	Contract Beg	in Date				Cor	tract End Da	te di	
	July 10, 2	2000			en a region a constitue o	J	ıly 9, 2004	ar Elizabethanian	
Allotment Co	ode Cost Center	Object Code	Eur	iā -	Gra	m.	Grant Code	Subg	rant Code
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M COMPLE	TETOR A EL AME	NDMENTS(6	ally) Jr	, Comm	nissione	r of Fina	ince and A	dministra	
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DIFFECTOR OF ACCOUNTS

### AMENDMENT TWO TO CONTRACT FA 01-14126-00 BETWEEN THE

#### STATE OF TENNESSEE, DEPARTMENT OF FINANCE & ADMINISTRATION

#### KEY MERCHANT SERVICES, LLC

This contract, by and between the State of Tennessee, Department of Finance and Administration, and Key Merchant Services, LLC, hereinafter referred to as the Contractor, is hereby amended as follows:

- Delete Section B.1. <u>Contract Term</u> in its entirety and insert the following in its place:
   B.1. <u>Contract Term</u>. This Contract shall be effective for the period commencing July 10,
   2000, and ending on July 9, 2004. The State shall have no obligation for services
   rendered by the Contractor which are not performed within the specific period.
- 2. Delete Section B.2. Term Extension in its entirety and insert the following in its place:

  B.2. Term Extension. The State reserves the right to extend this Contract for an additional period or periods of time representing increments of no more than one year and a total contract term of no more than five (5) years, provided that the State notifies the Contractor in writing of its intention to do so at least thirty (30) days prior to the contract expiration date. An extension of the term of this Contract will be effected through an amendment to the Contract. If the extension of the Contract necessitates additional funding beyond that which was included in the original Contract, the increase in the State's maximum liability will also be effected through an amendment to the Contract and shall be based upon rates provided for in the original contract.
- Delete Section C.1. <u>Maximum Liability</u>, paragraph one, in its entirety and insert the following in its place:
  - C.1. <u>Maximum Liability</u>. In no event shall the maximum liability of the State under this Contract exceed Four Million Five Hundred Thousand Dollars (\$4,500,000.00). The Service Rates in Section C.3 shall constitute the entire compensation due the Contractor

for the Service and all of the Contractor's obligations hereunder regardless of the difficulty, materials or equipment required. The Service Rates include, but are not limited to, all applicable taxes, fees, overheads, and all other direct and indirect costs incurred or to be incurred by the Contractor.

- 4. Delete Section C.3. <u>Payment Methodology</u>. in its entirety and insert the following in its place:
  - C.3. Payment Methodology. For the period July 10, 2000 through March 31, 2003, the Contractor shall be compensated based on the Service Rates set forth in Attachment B to this Contract, in amounts not to exceed the Contract Maximum liability established in Section C1. The Contractor's compensation shall be contingent upon the satisfactory completion of services as defined in the Scope of Services section of this contract. The Contractor shall submit monthly invoices, in form and substance acceptable to the State with all the necessary supporting documentation, prior to payment.

Effective April 1, 2003, the Contractor shall be compensated based on the Service Rates set forth in Attachment B (Revised Service Rates) to this Contract, in amounts not to exceed the Contract Maximum liability established in Section C1. The Contractor's compensation shall be contingent upon the satisfactory completion of services as defined in the Scope of Services section of this contract. The Contractor shall submit monthly invoices, in form and substance acceptable to the State with all the necessary supporting documentation, prior to payment.

The other terms and conditions of this Contract not amended hereby shall remain in full force and effect.

# IN WITNESS WHEREOF: KEY MERCHANT SERVICES, LLC: 3/20/03 Muriel Ayer, Vice President, National Sales Director Department of finance and administration: 3-25-03 M. D. Goetz, Jr., Commissioner Date

MAR 2 6 2003

3-28-03

Date

DEPARTMENT OF FINANCE AND ADMINISTRATION:

M. D. Goetz, Jr., Commissioner

John G. Morgan, Comptroller

COMPTROLLER OF THE TREASURY:

#### Attachment B **Revised Service Rates** Effective April 1, 2003

Schedule A - Authorization and Processing Fees

Schedule A - Authorization and Processir	Visa/MasterCard Interchange		Contracto	or Fees			
						(G)	(H)
(A)	(B)	(C)	(D) Assessment	<b>(E)</b>	(F)	(B)+(D)+(E)	(C)+(F)
	Rate Per Item	Cost Per	Rate Per Item	Rate Per Item	Cost Per	Total Rate Per	Total Cost
Interchange Rate Description	(%)	item (\$)	(%)	(%)	Item (\$)	Item (%)	Per Item (\$)
Visa				1			
CPS Retail Check Card	1.25000%	0.10000	0.08400%	M8021	0.17000		0.27000
Check Card Supermarket/Warehouse Club		0.40000	0.08400%	0.09000%	0.17000	0.17400%	0.57000
CPS Retail	1.39000%	0.10000	0.08400%	0.09000%	0.17000	1.56400%	0.27000
Supermarket	1.20000%		0.08400%	0.09000%	0.17000	1.37400%	0.17000
CPS Retail 2	1.43000%	0.05000		0.09000%	0.17000	1.60400%	0.22000
CPS Hotel/Car Rental	1.58000%	0.10000		0.09000%	0.17000	1.75400%	0.27000
CPS Card Not Present	1.80000%	0.10000		0.09000%	0.17000	1.97400%	0.27000
CPS Retail Key Entered	1.80000%	0.10000		0.09000%	0.17000	1.97400%	0.27000
CPS E-commerce Basic	1.80000%	0.10000	9	0.09000%	0.17000	1.97400%	0.27000
CPS E-commerce Preferred	1.80000%	0.10000	0.08400%	0.09000%	0.17000	1.97400%	0.27000
CPS E-commerce Preferred-Hotel	1.58000%	0.10000	0.08400%	0.09000%	0.17000	1.75400%	0.27000
CPS E-commerce Preferred-Auto Rental	1.58000%	0.10000	0.08400%	0.09000%	0.17000	1.75400%	0.27000
CPS E-commerce Preferred-Pass Transport	1.70000%	0.05000	0.08400%	0.09000%	0.17000	1.87400%	0.22000
CPS Account Funding	2.00000%	0.10000	0.08400%	0.09000%	0.17000	2.17400%	0.27000
EIRF	2.14000%	0.10000	0.08400%	0.09000%	0.17000	2.31400%	0.27000
Standard	2.49000%	0.10000	0.08400%	0.09000%	0.17000	2.66400%	0.27000
GSA Large Ticket	0.95000%	35.00000	0.08400%	0.09000%	0.17000	1.12400%	35.17000
Purchasing Large Ticket	0.95000%	35.00000	0.08400%	0.09000%	0.17000	1.12400%	35.17000
CPS Automated Fuel	1.50000%	0.05000	0.08400%	0.09000%	0.17000	1.67400%	0.22000
CPS Passenger Transport	1.70000%	0.05000	0.08400%	0.09000%	0.17000	1.87400%	0.22000
Commercial Card Electronic	2.14000%	0.10000	0.08400%	0.09000%	0.17000	2.31400%	0.27000
Commercial Card Standard	2.63000%	0.10000	0.08400%	0.09000%	0.17000	2.80400%	0.27000
International Electronic	1.00000%		0.08400%	0.09000%	0.17000	1.17400%	0.17000
International Standard	1.44000%		0.08400%	0.09000%	0.17000	1.61400%	0.17000
International Commercial Card	1.80000%		0.08400%	0.09000%	0.17000	1.97400%	0.17000
Signature Card Electronic	2.14000%	0.10000	0.08400%	0.09000%	0.17000	2.31400%	0.27000
Signature Card Standard	2.63000%	0.10000	0.08400%	0.09000%	0.17000	2.80400%	0.27000
Express Payment Service	2.00000%	0.02000	0.08400%	0.09000%	0.17000	2.17400%	0.19000
Consumer Credit Vouchers	1.60000%	: ' .'	0.08400%	0.09000%	0.17000	1.77400%	0.17000
Commercial Card Vouchers	2.21000%		0.08400%	0.09000%	0.17000	2.38400%	0.17000
Consumer MO/TO Voucher	1.96000%	1 1	0.08400%	0.09000%	0.17000	2.13400%	0.17000
Passenger Transport	1.94000%		0.08400%	0.09000%	0.17000	2.11400%	0.17000

#### Attachment B **Revised Service Rates** Effective April 1, 2003

	i i		
Schedule A - Authorization	and Processing	Fees (Cont)	

Schedule A - Admonization and Process	— ·	sterCard Int	erchange	Contracto	or Fees		
(A)	(B)	(C)	(D) Assessment	(E)	(F)	(G) (B)+(D)+(E)	(H) (C)+(F)
Interchange Rate Description	Rate Per Item (%)	Cost Per Item (\$)	Rate Per Item (%)	Rate Per Item (%)	Cost Per Item (\$)	Total Rate Per Item (%)	Total Cost Per Item (\$)
MasterCard							
Merit III	1.40000%				0.17000		0.27000
SuperMarket	1.20000%		0.09500%	0.09000%	0.17000	1.38500%	0.17000
Warehouse Club	1.10000%		0.09500%	0.09000%	0.17000	1.28500%	0.17000
Key Entered	1.80000%	0.10000	0.09500%	0.09000%	0.17000	1.98500%	0.27000
Merit I	1.90000%	0.10000	0.09500%	0.09000%	0.17000	2.08500%	0.27000
Standard	2.65000%	0.10000	0.09500%	0.09000%	0.17000	2.83500%	0.27000
MC Passenger Transport	1.70000%	0.10000	0.09500%	0.09000%	0.17000	1.88500%	0.27000
Convenience Purchases	1.80000%		0.09500%	0.09000%	0.17000	1.98500%	0.17000
MC Travel Industries Premier Service	1.58000%			0.09000%	0.17000	1.76500%	0.27000
Corporate Face to Face (Purchasing Cards)	1.40000%	0.10000	0.09500%	0.09000%	0.17000		0.27000
Corporate Data Rate III	1.45000%		0.09500%	0.09000%	0.17000	1.63500%	0.17000
Corporate Data Rate II	1.90000%		0.09500%	0.09000%	0.17000	2.08500%	0.17000
Corporate Data Rate I	2.45000%	.0.10000	0.09500%	0.09000%	0.17000	2.63500%	0.27000
Corporate Standard	2.65000%	0.10000	0.09500%	0.09000%	0.17000	2.83500%	0.27000
Corporate Large Ticket	0.85000%	40.00000	0.09500%	0.09000%	0.17000	1.03500%	40.17000
Corporate T&E III	2.00000%	0.10000	0.09500%	0.09000%	0.17000	2.18500%	0.27000
Corporate T&E II	2.10000%	0.10000	0.09500%	0.09000%	0.17000	2.28500%	0.27000
Corporate T&E 1	2.30000%		0.09500%	0.09000%	0.17000	2.48500%	0.17000
int'l Corporate Purchasing	2.15000%		0.09500%	0.09000%	0.17000	2.33500%	0.17000
International Electronic	1.37000%		0.09500%	0.09000%	0.17000	1.55500%	0.17000
International Standard	2.10000%	0.10000	0.09500%	0.09000%	0.17000	2.28500%	0.27000
World MasterCard Card	2.20000%	0.10000	0.09500%	0.09000%	0.17000	2.38500%	0.27000
Service Industries	1.15000%	0.05000	0.09500%	0.09000%	0.17000	1.33500%	0.22000
Int'l Corporate	2.15000%		0.09500%	0.09000%	0.17000	2.33500%	0.17000
Int'l Corp. Purch. Data Rt II	1.55000%		0.09500%	0.09000%	0.17000		0.17000
Int'l Corporate Large Ticket	0.75000%	30.00000	0.09500%	0.09000%	0.17000	0.93500%	30.17000
Public Sector	1.50000%	0.10000	0.09500%	0.09000%	0.17000	1.68500%	0.27000
Payment Transactions Consumer &							
Corporate	0.19000%	0.53000	0.09500%	0.09000%	0.17000	0.37500%	0.70000
American Express - POS		en internacione asi			0.45000		
American Express - POS American Express - Internet					0.15000		
American Express - Internet Diners - POS					0.32000		
Diners - POS Diners - Internet					0.15000		
Diners - Internet Discover - POS					0.32000		
					0.15000		
Discover - Internet					0.32000		
Debit card - POS					0.60000		
Debit card - internet	的學習傳統開			<b>建设设施设施</b>	0.66000	<b>第一月加速上加速</b>	CLASS CONTRACTOR

#### Attachment B Revised Service Rates Effective April 1, 2003

#### Schedule B - Installation and Set Up

Installation and Set Up	Cost
Setup Charges:	
POS Merchant ID Set Up (per Merchant ID)	\$ 75.00
Internet Merchant ID Set Up (per Merchant ID)	\$ 75.00
Equipment	Device Type: Verifone Omni 3200
POS Terminal, printer & software (per device)	Purchase Price: \$745.00 per device
	Lease (36 Month Term): \$19.99 per month
Equipment Maintenance:	
POS Maintenance - Terminal, printer & software (per device, per month)	\$0.00
Telecommunication Fee:	\$0.00

#### Schedule C - Other Charges Not Included in Schedule A or B

Other charges	Cost
Chargebacks (per item)	\$ 10.00
Merchant ID Maintenance (per ID, per month)	\$ 2.00
Data access/reporting, (per ID, per month)	\$0.00
Client software for reporting/reconciliation(one time, per State)	\$ 399.00
Client software - reporting/reconciliation maintenance & Settlement data- retrieval and access (per month, per State)	\$ 9.99
For replacement of broken equipment there is a Swap Program with fees per occurrence as follows:	
(a)For equipment within one-year warranty period, a \$35.00 fee per occurrence is charged.	\$ 35.00
(b)For equipment outside the one-year warranty period, a \$125.00 fee per occurrence is charged.	\$ 125.00

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OCR Use Only

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DIRECTOR OF ACCOUNTS

#### AMENDMENT NUMBER ONE TO CONTRACT FA-01-14126-00

## BETWEEN THE STATE OF TENNESSEE, DEPARTMENT OF FINANCE AND ADMINISTRATION AND KEY MERCHANT SERVICES, LLC

This Contract, by and between the State of Tennessee, Department of Finance and Administration, hereinafter referred to as the State, and Key Merchant Services. LLC, hereinafter referred to as the Contractor, is hereby amended as follows:

Add the following as an additional item in Attachment B, Schedule C, "Other Charges Not Includes in Section A or B:" "For replacement of broken equipment there is a Swap Program with fees per occurrence as follows: (a) For equipment within the one year warranty period, a \$35.00 fee per occurrence fee is charged. (b) For equipment outside the one-year warranty period, a \$125,00 fee per occurrence is charged." The other terms and conditions of this Contract not amended hereby shall remain in full force and effect. IN WITNESS WHEREOF: KEY MERCHANT SERVICES, LLC. Muriel Ayer, Vice President National Sales Director DEPARTMENT OF FINANCE AND ADMINISTRATION: C. Warren Neel, PhD. Commissioner APPROVED: DEPARTMENT OF FINANCE\_AND ADMINISTRATION: DEC 21 2000

COMPTROLLER OF THE TREASURY:

C. Warren Neel, PhD. Commissioner

John G. Morgan, Comptroller of the Treasury

127180

ATE

DATE

State Agency Finance and Administration    Division		CON	TRACT	SUM	MAR	YSHE	ET	·
Division   Accounts   Velvet Hunter 741-8664   Vendor ID Number   Velvet Hunter 741-8664   Vendor ID Number   Security	ntract Number						ninistration	
y Merchant Services, LLC    Service Description				D	ivision		11-9664 <u> </u>	<del>-</del>
y Merchant Services, LLC  Service Description  Sontract for Cradit Card, Debit Card, and Electronic Checking Services.  Contract Begin Date  Contract Begin Date  Suly 19, 2000  July 09, 2003  July 09, 2003  Annual Grant Gode Subgrant Code  Subgra								
Contract   Card, Debit Card, and Electronic Checking Services.   Contract End Date	y Merchant Se	rvices, LLC				58-2359974		
July 09, 2003   July 09, 2004   Grant Code   Subgrant Code		no-d Dobit Care	d and Electronic Che				:	
July 09, 2003   July 09, 2003   Grant   Grant Code   Subgrant Code   Subgran	ontract for Cred	Contract Bed	oin Date			Contra	ct End Date	
Internat Code   Cost Center   Object Code   Fund   Grant   Grant Code   Subgrant Cool		00/11/20120	<u> </u>		 July 09, 20(	)3		
State Funds   Federal Funds   Interdepartmental   Other Funding   Total Contract Amount   (including ALL amendment   S1,000,000   S2,000,000   S2,	ıly 10, 2000	Coat Capter	Object Code				Grant Code	Subgrant Code
State Funds   Federal Funds   Interdepartmental Funds   State Funding   Total Contract Amount   (including ALL amendment   Funds   S1,000,000   S2,000,000   S2				11	-12	on STARS		
State Flands				Interdepa	artmental	<del></del>	g Total C	ontract Amount ALL amendments
Service Provider Registered with F&A   Procuring Agency Budget Officer Approval Signature	FY 3							\$1,000,00
Total S5,000,000 S5,000,000  Fiscal Year Funding Is Strictly Limited CFDA Number  Contractor Is on STARS  Current Form W-9 On File With Accounts OR Form W-9 Attached  Service Provider Registered with F&A  Contractor Is a SUBRECIPIENT (as defined by OMB Circular A-133)  COMPLETE FOR ALL AMENDMENTS (only)  Contract End Date  FY  FY  FY  FY  FY  FY  FY  FY  FY  F	2001							
Total   S5,000,000   S5,000,000					\$2,000,000			\$2,000,0
Fiscal Year Funding Is Strictly Limited  CFDA Number  Contractor is on STARS  Current Form W-9 On File With Accounts OR Form W-9 Attached  Service Provider Registered with F&A  Contractor Is a SUBRECIPIENT (as defined by OMB Circular A-133)  COMPLETE FOR ALL AMENDMENTS (only)  Base Contract & This Amendment ONLY  Contract End Date  FY FY FY FY FY FY FY FY OCR Use Only  State Fiscal Contact  Maureen Abbey  State Fiscal Contact  Name Address Phone  Maureen Abbey  Fy Fy Housing Agency Budget Officer Approval Signature  Funding Certification  Funding Certification  Pursuant to T.C.A., Section 9-6-113, I, John D, Ferguson, Colfmiss of Finance and Administration, do hereby certify that there is a bala of Finance and Administration, do hereby certify that there is a bala of Finance and Administration from which this obligation is required to be paid not otherwise encumbered to pay obligations previously incurred.  OCR Use Only	2003					<del> </del>		
Fiscal Year Funding Is Strictly Limited  CFDA Number  Contractor is on STARS  Current Form W-9 On File With Accounts OR Form W-9 Attached  Service Provider Registered with F&A  Contractor Is a SUBRECIPIENT (as defined by OMB Circular A-133)  COMPLETE FOR ALL AMENDMENTS (only)  Base Contract & This Amendment ONLY  Contract End Date  FY FY FY FY FY FY FY FY OCR Use Only  State Fiscal Contact  Maureen Abbey  State Fiscal Contact  Name Address Phone  Maureen Abbey  Fy Fy Housing Agency Budget Officer Approval Signature  Funding Certification  Funding Certification  Pursuant to T.C.A., Section 9-6-113, I, John D, Ferguson, Colfmiss of Finance and Administration, do hereby certify that there is a bala of Finance and Administration, do hereby certify that there is a bala of Finance and Administration from which this obligation is required to be paid not otherwise encumbered to pay obligations previously incurred.  OCR Use Only								
Fiscal Year Funding Is Strictly Limited  Contractor is on STARS  Current Form W-9 On File With Accounts OR Form W-9 Attached  Service Provider Registered with F&A  Contractor is a SUBRECIPIENT (as defined by OMB Circular A-133)  COMPLETE FOR ALL AMENDMENTS (only)  Base Contract & This Amendment Prior Amendments Pry FY			•		\$5,000,000			\$5,000,0
Contractor is on STARS  Current Form W-9 On File With Accounts OR Form W-9 Attached  Service Provider Registered with F&A  Contractor is a SUBRECIPIENT (as defined by OMB Circular A-133)  COMPLETE FOR ALL AMENDMENTS (only)  Base Contract & Prior Amendments ONLY  Pursuant to T.C.A., Section 9-6-113, I, John D. Ferguson, Confimist the appropriation from which this obligation is required to be paid not otherwise encumbered to pay obligations previously incurred.  OCR Use Only  FY  FY  OCR Use Only	Total							
Current Form W-9 On File With Accounts OR Form W-9 Attached  Service Provider Registered with F&A  Contractor is a SUBRECIPIENT (as defined by OMB Circular A-133)  COMPLETE FOR ALL AMENDMENTS (only)  Base Contract & Prior Amendments Prior Amendments  Contract End Date  FY	Fisc	al Year Funding I	s Strictly Limited	•	CFDA Nu			
Current Form W-9 On File With Accounts OR Form W-9 Attached  Service Provider Registered with F&A  Contractor is a SUBRECIPIENT (as defined by OMB Circular A-133)  COMPLETE FOR ALL AMENDMENTS (only)  Base Contract & This Amendments Prior Amendments  Contract End Date  FY	Con	tractor is on STA	RS			· ·		
Service Provider Registered with F&A  Procuring Agency Budget Officer Approval Signature  Contractor Is a SUBRECIPIENT (as defined by OMB Circular A-133)  COMPLETE FOR ALL AMENDMENTS (only)  Base Contract & This Amendment ONLY  Prior Amendments  FY  FY  FY  FY  FY  FY  FY  FY  Contract End Date  Service Provider Registered with F&A  Procuring Agency Budget Officer Approval Signature  Which is a SUBRECIPIENT (as defined by OMB Circular A-133)  Funding Certification  Funding Cert	Cur	rent Form W-9 On		S	Address Phone	615-741-6070		Night-15
Contractor is a SUBRECIPIENT (as defined by OMB Circular A-133)  COMPLETE FOR ALL AMENDMENTS (only)  Base Contract & This Amendment ONLY  Prior Amendments  ONLY  Prior Amendments  FY  FY  FY  FY  FY  FY  FY  FY  FY  F			gistered with F&A		Pro	curing Agency Bu	dget Officer Ap	proval Signature
COMPLETE FOR ALL AMENDMENTS (only)  Base Contract & This Amendment ONLY  Prior Amendments  Contract End Date  FY  FY  FY  FY  FY  FY  FY  FY  FY  F		etractor is a SUBF	RECIPIENT		Wi		). Bun	ton
Base Contract & Prior Amendments ONLY  This Amendment ONLY  FY  FY  FY  FY  FY  FY  FY  FY  FY			AMENDMENTS	(only)		Fund	ling Certification	$\frac{1}{\sqrt{y}}$
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FY           FY           FY           OCR Use Only           FY	Contract En	d Date			not other	wise encumbered to	pay obligations pre	SAIDTISIA WIEDLIGGO
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